

A UK focused Turnaround Value Investment Partnership www.aozorastep.com david@aozorastep.com

LEGAL DISCLAIMER

The contents of this presentation have been prepared solely for the purpose of providing information about AozoraStep Capital LLP and the services and products it offers. The opinions and views expressed are those of AozoraStep and should not be construed as investment, tax, legal or other advice. AozoraStep does not guarantee the completeness and accuracy of the information provided and all content can become out of date. AozoraStep is currently not authorized or regulated by the FCA, but is in the process of authorization. Products or services mentioned in this presentation are subject to legal and regulatory requirements in applicable jurisdictions and may not be available in all jurisdictions. Accordingly, persons are required to inform themselves and observe any such restrictions. In respect to investments described in this presentation, past performance is not a guide to future performance. The value of investments and the income of any financial instruments mentioned in this presentation may fall as well as rise and may have tax consequences. Reproduction or distribution of any materials obtained in this presentation without written permission is prohibited.



CURRENT MARKET CONDITIONS

- 1. Inflation remains widespread
- 2. Energy crisis is now everywhere
- 3. Supply chains are disrupted
- 4. US yield curve unstable
- 5. UK energy crisis
- 6. Where to find value



1. INFLATION EVERYWHERE



INFLATION - US CPI IS NOW BROAD BASED

+0.3% August 2021 CPI Print

Biggest drivers:

- -1.5% used cars (3.49% weight)
- +1.2% new vehicles (3.78% weight)
- -8.5% car and truck rental (0.21% weight)
- -2.9% lodging away (1.11% weight)
- Of which -3.3% hotels, motels (0.99% weight)
- +0.2% rent of shelter (32.23% weight)
- -2.3% transportation services (5.22% wgt)
- +0.4% apparel (2.64% weight)
- +2.0% energy (7.26% weight)

+0.3% Medical care services (7.05% wgt)

+0.4% September 2021 CPI Print

Biggest drivers:

- -0.7% used cars (3.43% weight)
- +1.3% new vehicles (3.81% weight)
- -2.9% car and truck rental (0.19% weight)
- -0.6% lodging away (1.05% weight)
- Of which -0.6% hotels, motels (0.94% weight)
- +0.4% rent of shelter (32.21% weight)
- -0.5% transportation services (5.09% wgt)
- -1.1% apparel (2.69% weight)
- +1.3% energy (7.29% weight)
- +0.9% Food (13.9% weight)
- -0.1% Medical care services (7.06% wgt)



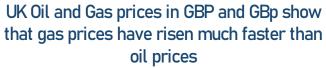
2. ENERGY CRISIS IS NOW EVERYWHERE

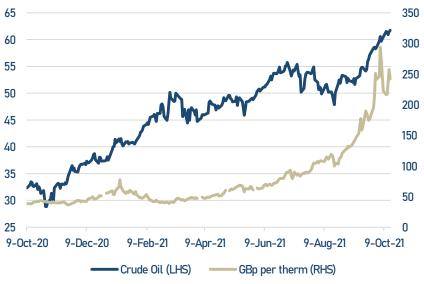


ENERGY - ALL ENERGY PRICES ARE INCREASING

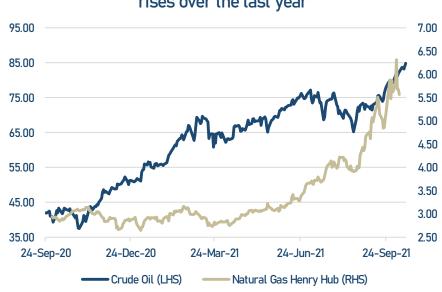
 Oil prices have room to run higher amid substitutability against gas

- US oil and gas prices have doubled equally over the last year
- US shale oil set to see revival





Oil and Gas prices in US\$ have seen similar rises over the last year

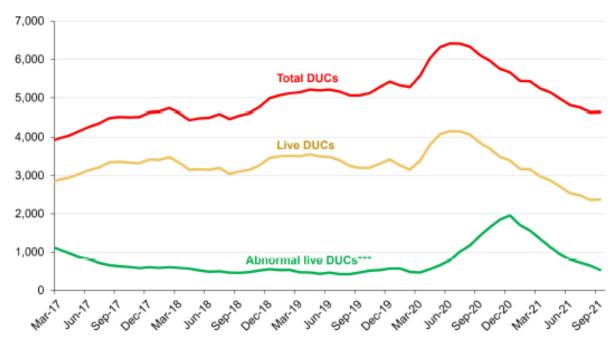




ENERGY - US WILL NEED TO START DRILLING AGAIN

- Rystad Energy sees decline in DUC wells stabilising
- New wells need to be drilled now to keep oil production stable
- 400k b/d higher US oil imports now compared to pre-pandemic

Figure 1: Total and live* DUC inventory in major oil regions** by month Number of wells

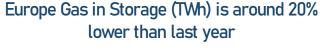


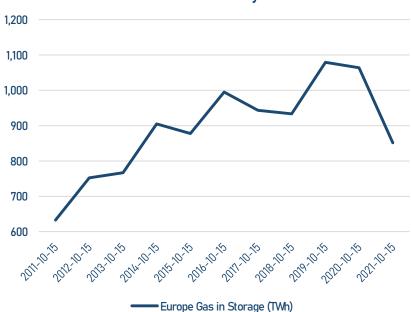


ENERGY - GAS STORAGE CRISIS

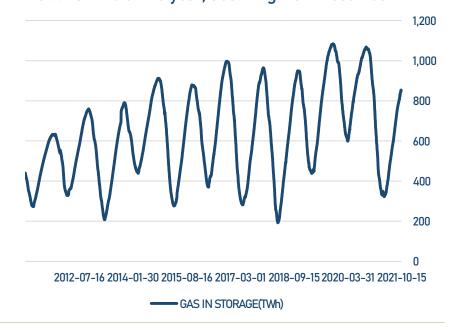
 Gas storage is lowest since 2013 at this time of the year

- Winter forecasts predict a "La Nina" winter in North America
- European winter expected to be warmer than last year





Europe Gas in Storage (TWh) is generally peaking at this time of the year, declining from December





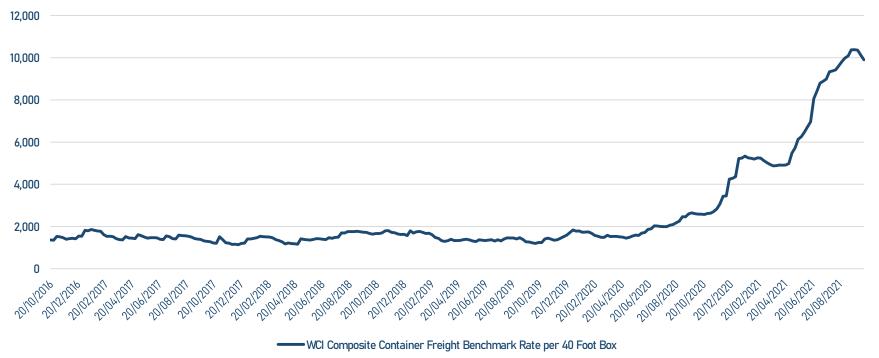
3. SUPPLY CHAINS ARE DISRUPTED



SUPPLY CHAIN - CONTAINER FREIGHT COSTS TO EASE

- WCI Composite container freight costs below \$10,000 per 40 foot box again
- US LA port boosts capacity by 40% with new 24/7 model
- In the UK, Maersk stops sending large container ships to UK ports amid HGV driver shortage



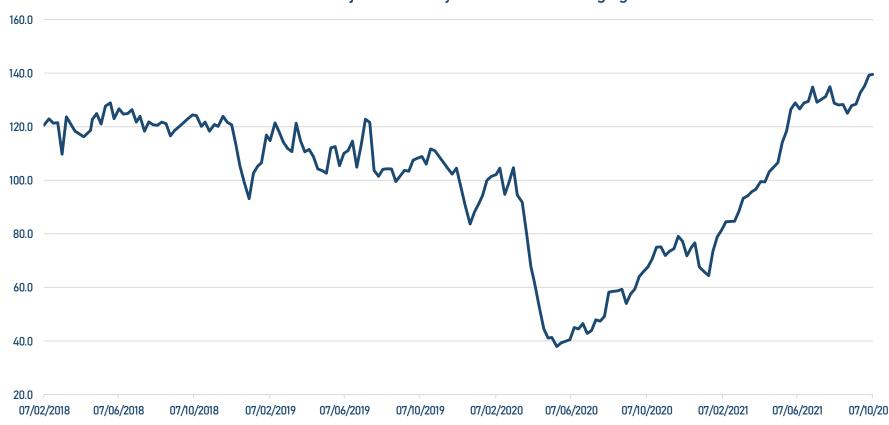




SUPPLY CHAIN - LABOUR SHORTAGES

- Labour shortage remains acute
- Logistics job adverts continues to climb to new record highs

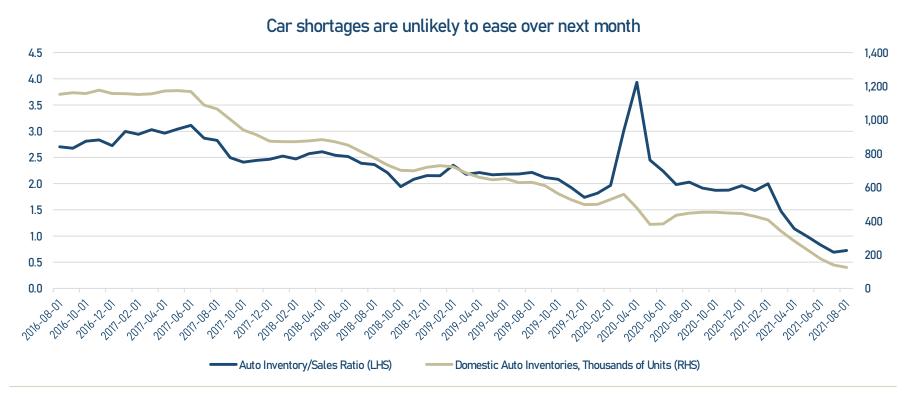
UK total online job adverts by Adzuna are climbing again





SUPPLY CHAIN - CHIP & CAR SHORTAGES

- Chip shortages continue to worsen with iphone production set to slow
- Car inventories are the lowest in decades
- Low inventories increase retail seller's margins, but soon they have not much to sell
- Car parts are also short in supply now





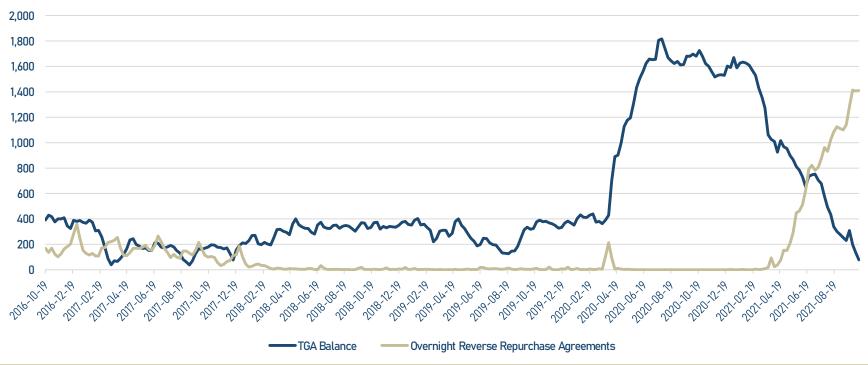
4. US YIELD CURVE UNSTABLE



US YIELD CURVE - HIGHER YIELDS EXPECTED

- Rates sold off, then rallied
- Overnight repo facility leaves buffer
- \$480bn debt limit increase until December opens door to temporary net issuance hike
- Massive stimulus package unpopular with public







5. UK ENERGY CRISIS



UK ENERGY CRISIS - OFGEM TARIFF

- 15 Downstream suppliers with over 2.4mio customers have ceased trading this year (13 in last two months alone)
- Customers on Ofgem tariff are protected and energy suppliers need to hedge from Mar-Aug for Oct-Mar period and from Sep-Feb for Apr-Sep period
- Businesses don't have access to Ofgem tariff, hence factory shutdowns are looming
- Industry levy already will cost consumers £2bn in additional costs
- Energy suppliers taking on additional customers will mostly see working capital outflow
- Biggest risk is sudden decline in energy prices for winter 22/23, as customers on Ofgem tariff will switch to fix tariffs and some energy suppliers might be overhedged at expensive prices



6. WHERE TO FIND VALUE



LIST OF COMPANIES - ATTRACTIVE VALUATIONS

lodine

Iofina – small market cap, but set to benefit from iodine supply crunch

Automotive retailer

Marshall Motors – cleanest balance sheet of UK car retailer, is expanding

Audiobooks advertising

Audioboom – set to grow further, now profitable

Gold

- Hummingbird attractive valued miner with expansion plans doubling their gold mining
- Capital Limited drilling equipment service provider for gold mining

Platinum

Sylvania Platinum – platinum producer with large payouts



LIST OF COMPANIES - ATTRACTIVE VALUATIONS

NFT

NFT investments – first listed NFT investment firm

<u>eSports</u>

Guild esports – 5% owned by David Beckham, play on esports growth

Energy

- Argo Blockchain Bitcoin set to go higher after China blocks mining
- Yellow cake Uranium prices expected to increase amid nuclear being part of the green wave
- Hurricane Energy UK oil explorer with good cash flows

